

Aiming for a short-term profit improvement?

Key success factor
Leveraging best practice sharing between international entities

Case study

Challenge



Leading car rental company



Loss-making in core markets

Tools



Top-line optimization



Project management office

Results



Above target EBITDA effect



Turnaround plan structure laid out

Contact us to learn more



Dr. Martin Streichfuss
Partner
+49 211 4389-2193



Mehdi El Alami
Partner
+33 1 5367-0914

Aiming for a short-term profit improvement?

Key success factor
Stringent targeting and measurement definition

Case study

Challenge



European express delivery group



Insufficient operational profitability

Tools



Top-line optimization



Project management office

Results



All saving targets fully achieved



Sales volume increased by +10%

Contact us to learn more



Georges de Thieulloy
Partner
+33 1 5367-0900



Dr. Martin Streichfuss
Partner
+49 211 4389-2193

Aiming for an operational performance enhancement?

Case study

Challenge



Major European airline

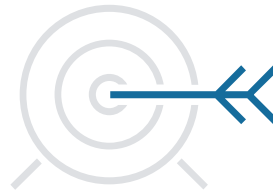


Various operational performance issues

Tools



Light footprint operations

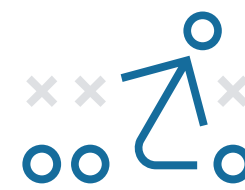


Commercial strategy

Results



Quantified saving potentials



Detailed enhancement plan

Contact us to learn more



Didier Bréchemier
Partner
+33 1 5367-0926

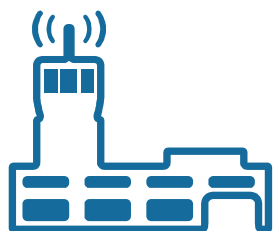


Kai-Marcus Peschl
Principal
+49 40 37631-4430

Aiming for a performance enhancement program?

Case study

Challenge



European ground handling provider

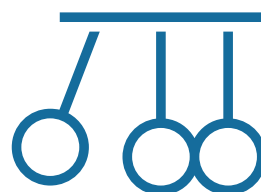


Several underperforming stations

Tools



Cost benchmarking



Process analysis

Results



Double-digit million EBIT-DA impact



Implementation roadmap delivered

Contact us to learn more



Georges de Thieulloy
Partner
+33 1 5367-0900



Didier Bréchemier
Partner
+33 1 5367-0926

Aiming for a successful fleet efficiency optimization?

Case study

Challenge

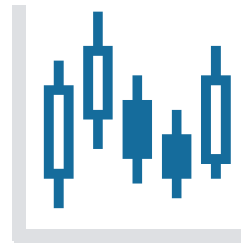


National postal operator



Expensive fleet operations

Tools



Cost benchmarking



Fleet optimization

Results



Double-digit percentage savings



Implementation roadmap delivered

Contact us to learn more



Alain d'Oultremont
Partner
+32 2 6610-330



Pierre Bastien
Principal
+32 476 446-387

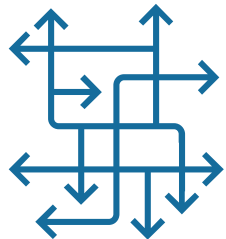
Aiming for a reduction of bureaucratic processes?

Case study

Challenge

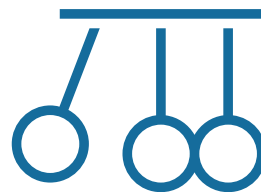


National
railway
company



Complex
overhead
processes

Tools

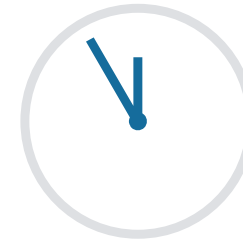


Process
analysis



Project
management
office

Results



Thousands
of working
hours saved



Clear pro-
cesses im-
plemented

Contact us to learn more



Andreas Schwilling
Partner
+49 89 9230-8364



Dr. Tim Zimmermann
Partner
+49 89 9230-8362

Aiming for a cost-saving re-organization?

Case study

Challenge



Global logistics provider

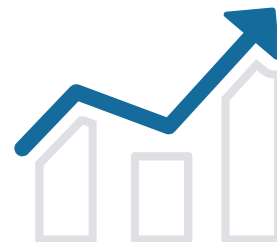


Re-organizing with focus on growth markets

Tools



Cost benchmarking



Business planning

Results



Double-digit million cost savings



New regional structures

Contact us to learn more



Matthias Hanke
Partner
+41 79 372-3945



Dr. Klaus van Marwyk
Partner
+49 211 4389-2202