

Aiming for a successful post-merger integration?

Key success factor
 Continuous support (comm. DD, pre-PMI, PMI-PMO) from day 1

Case study

Challenge



Merging with other shipping giant



Ongoing market consolidation

Tools



Project management office



Stakeholder management

Results



Well above target synergy effects



Timely integration of operations

Contact us to learn more



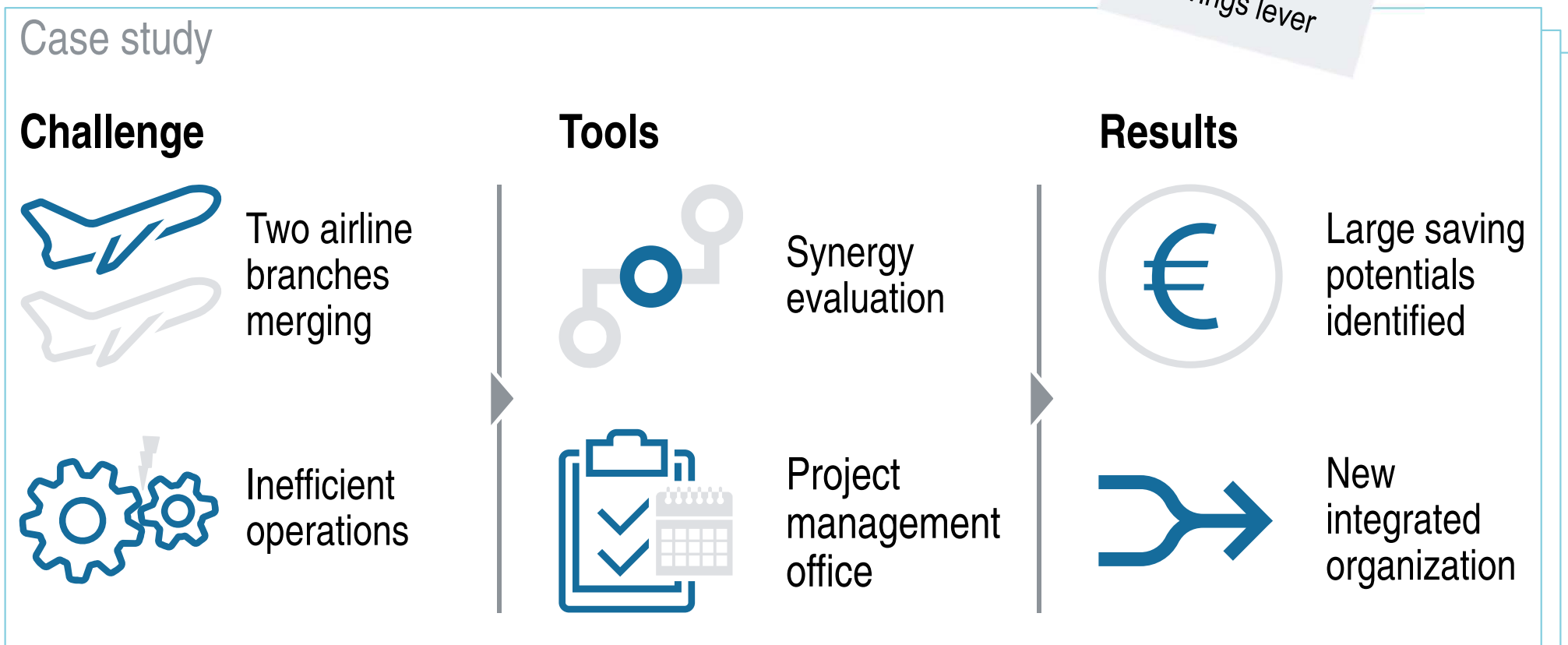
Fabian Engels
 Partner
 +49 30 39927-3598



Kai-Marcus Peschl
 Principal
 +49 40 37631-4430

Aiming for a successful post-merger integration?

Key success factor
Focusing on optimized flight planning as major savings lever



Contact us to learn more



Didier Tshidimba
Partner
+32 2 6610-377



François Castelein
Partner
+32 2 6610-374

Aiming for an efficient commercial due diligence?

Case study

Challenge

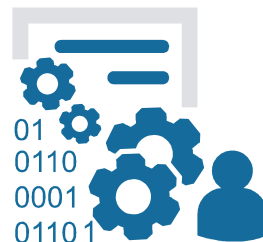


Targeting European coach operator

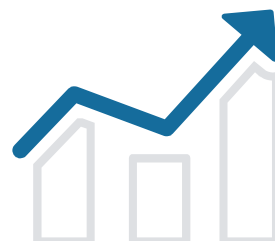


Asking for commercial due diligence

Tools



Customer profiling



Business planning

Results



Supported decision-making process



Identified desirable target price

Contact us to learn more



Andreas Schwilling
Partner
+49 89 9230-8364

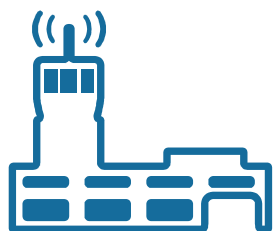


Christof Huth
Partner
+49 89 9230-8291

Aiming for an efficient vendor due diligence?

Case study

Challenge

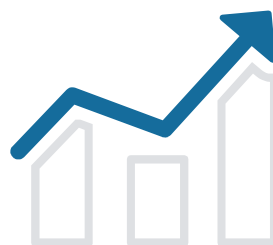


European ground handling provider



Asking for vendor due diligence

Tools



Business planning

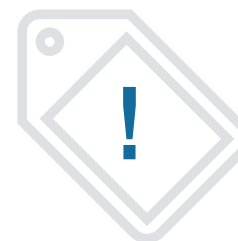


Demand forecasting

Results



Document released to bidders



Identified desirable target price

Contact us to learn more



Didier Bréchemier
Partner
+33 1 5367-0926

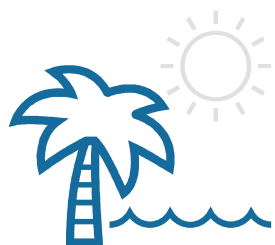


Friedrich Demmmer
Partner
+44 203075-1100

Aiming for an efficient vendor due diligence?

Case study

Challenge

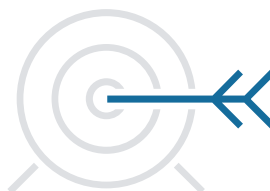


Leading European tour operator



Asking for vendor due diligence

Tools



Commercial strategy



Business planning

Results



Supported client to sell tour operator



Identified desirable target price

Contact us to learn more



Alexis Gardy
Partner
+1 514 875-2000-213



Jörg Esser
Partner
+49 211 43 89-2123